



CLAUDE BUSINESS IMPLEMENTATION PARTNER

Claude, embedded.

We make Claude work across your business — from seat one to full rollout.

You bought Claude. Now what?

Mid-size organisations (50–500 FTE) who've rolled out Claude seats but have no structured adoption, no shared prompt library, and no measurable ROI. The investment is real. The adoption isn't.

THE SIGNALS

- ✓ Claude Team or Enterprise seats already purchased
- ✓ A few power users — most of the org doesn't touch it
- ✓ No shared Projects, Styles, or Skills across departments
- ✓ No way to measure what Claude is actually saving you

Seats don't equal adoption.

01

Seats sit dormant

A handful of users explore Claude for emails and notes. The rest of the business never opens it. Licence cost compounds while value doesn't.

02

No shared library

Every champion builds the same prompt three times. Nothing is reusable, nothing is governed, nothing is connected to your Drive, Slack, or CRM.

03

No measurement

No baseline, no usage data, no view of hours saved. You can't show leadership a return — so the next AI investment gets harder to justify.

Every quarter without rollout is margin on the floor.

Sunk cost

Licence fees recur every month — whether seats are used or not. Idle seats are pure spend with nothing to show for it.

Lost hours

Knowledge workers keep doing by hand the drafting, research, and analysis that an embedded Claude could absorb every week.

Zero proof

Without structured adoption tracking there's no baseline and no ROI story — so scaling AI across the org stays a guess.

We audit your operations, set up Claude across your stack, and build the Projects, Styles, and Skills that embed into how your business actually runs — then hand them to your team.

We build, then hand over.

We stand up the initial processes, artefacts, and Skills — then work alongside your champions to refine them and hand ownership across. Most consultancies leave a PDF of prompts; we leave a capability.

We work weekly.

Every week we sit with each champion, review what they've built, stress-test it against real work, and refine until it's ready to ship.

Champions own the output.

Artefacts belong to your business, not to us. Our retainer keeps champions sharp — not you dependent.

Four phases. One operating capability.

01

3-4 WEEKS

Operational Audit

Stakeholder interviews, use-case prioritisation, governance and ops review, and a 3-6 month implementation roadmap.

02

3-4 WEEKS

Foundation & Setup

Workspace provisioning, native connector integration (Drive, Slack, Gmail, Calendar), and governance guardrails — the foundation everything else builds on.

03

6-8 WEEKS

Champions Programme

We build the first Projects, Styles, and Skills with 2 champions per department, then coach them to refine, extend, and own the library through weekly working sessions.

04

ONGOING

Embedded Retainer

Monthly working sessions keep champions sharp, expand use-cases, and track adoption and ROI as Claude scales across the org.

Operators, not consultants.

01

Claude-native team

We work in Claude every day across our own ops stack. We're not certified in it — we live in it.

02

Outcome-based engagements

Scoped to capability, not hours. You don't pay us to keep you dependent — you pay us to make your team capable.

03

Integrated with your stack

We already build CRMs, automations, and internal tools. Claude slots into infrastructure we know intimately.

Built around Anthropic's deployment model.

We work to Anthropic's guidance on enterprise rollout — workspace governance, connector security, model selection, and responsible usage. Our four-phase model exists because that's what makes Claude land in real businesses.

Governance-first

Workspace policies, connector permissioning, and usage guardrails set up before a single artefact ships.

Connector-fluent

Drive, Slack, Gmail, Calendar — plus custom MCPs where the workflow demands it.

Champion-led rollout

We follow Anthropic's own enablement pattern — train internal champions, let them ship to their teams.

Scoped audits. Fixed-scope deployment. Then retainer.

Every engagement starts with a fixed-scope audit and quote — never an open-ended retainer commitment. Retainer begins after Foundation & Setup, typically week 9 onwards.

Phase 1 — Operational Audit

FIXED SCOPE · 3-4 WEEKS

- Stakeholder interviews
- Governance & ops review
- Use-case prioritisation
- 3-6 month roadmap

Scoped & quoted per engagement

Phase 2 — Foundation & Setup

FIXED SCOPE · 3-4 WEEKS

- Workspace provisioning
- Governance & guardrails
- Native connector integration
- Champion onboarding kit

Scoped & quoted per engagement

Phase 3 — Champions Programme

6-8 WEEKS

- 2 champions per department
- Weekly working sessions
- Build Projects, Styles, Skills
- Hand over to your team

Folded into the deployment quote

Phase 4 — Embedded Retainer

ONGOING · FROM WEEK 9

- Monthly optimisation
- Adoption & ROI tracking
- New use-case build
- Champions stay sharp

Monthly retainer

Three steps. No commitment until step three.

01**30-minute discovery call**

We learn how Claude is being used today, where the gaps are, and whether we're a fit. No prep needed.

02**Scoped Operational Audit**

Fixed-scope, fixed-fee, 3-4 weeks. You get a written assessment, a prioritised use-case map, and a 3-6 month roadmap.

03**Go / no-go decision**

You hold the audit deliverable and decide. If it's a yes, we issue a full proposal for Foundation, Programme, and Retainer.

Book the discovery call hello@pomodor.com